

CBSA

COPPER & BRASS SERVICENTER ASSOCIATION, INC.

6734 W. 121st Street
Overland Park, KS 66209 USA
www.copper-brass.org

CBSA 59TH ANNUAL MEETING



MARCH 29 - 31, 2010

Register online at www.copper-brass.org

CBSA 59TH ANNUAL MEETING • PROGRAM SCHEDULE

Sunday, March 28, 2010

3 p.m. - 5:30 p.m. Executive Committee Meeting

Monday, March 29, 2010

8:45 a.m. - 2 p.m. Board of Directors' Meeting
2 p.m. - 7 p.m. Registration Open
2:30 p.m. - 4 p.m. Public Relations and Marketing Committee Meeting
2:30 p.m. - 4 p.m. Education Committee Meeting
2:30 p.m. - 4 p.m. Supplier Relations Committee Meeting
4:15 p.m. - 5:30 p.m. Membership Committee Meeting
4:15 p.m. - 5:30 p.m. Supplier Members' Forum
6:30 p.m. - 7 p.m. President's New Member and First Timer Reception
7 p.m. - 8 p.m. Welcome Reception
Hosted by the CBSA Supplier Members
8 p.m. - 10 p.m. "Get Acquainted" Dinner (*pre-arranged seating*)

Tuesday, March 30, 2010

7 a.m. - 10:30 a.m. Registration Open
7:30 a.m. - 9 a.m. Breakfast Meeting for Delegates and Spouses
• **Everglade Wonder Gardens**
Alligators, Snakes and Everglade Wonders, Oh My!
9:30 a.m. - 10:45 a.m. Business Session: Part One
• President's Welcome Address
State of the Association
• **Keynote Speaker: Ed Meir**
Copper Outlook 2010
No Longer a Supply & Demand Story
10:45 a.m. - 11:15 a.m. Coffee and Networking Break

11:15 a.m. - 12:15 p.m. Business Session: Part Two
• **Dr. Bill Conerly**
Financial Storm, Economic Rainbow
How Recovery Will Come to America and to Copper and Brass Servicers
12:15 p.m. - 1:30 p.m. Lunch on Your Own
12:30 p.m. - 5:30 p.m. CBSA Open Golf Tournament (*optional*)
12:30 p.m. - 5:30 p.m. Private Tour of the Everglades Wonder Garden (*optional*)
1:30 p.m. - 5:30 p.m. Private Supplier/Service Center Meetings
6:30 p.m. - 7 p.m. Cocktail Reception for Delegates and Spouses
7 p.m. - 10 p.m. Dinner on Property

Wednesday, March 31, 2010

7:30 a.m. - 8:45 a.m. Board of Directors' Meeting Breakfast Session
9:15 a.m. - 10:30 a.m. Business Session: The Basics
• Board and Officer Elections
• **Abe WalkingBear Sanchez**
Unlimited Alternative to Money
Business to Business Credit
10:30 a.m. - 11 a.m. Coffee and Networking Break
11 a.m. - 12 p.m. Business Session: Execution Into Your Business Practice
• **Abe WalkingBear Sanchez** -
Unlimited Alternative to Money
Business to Business Credit
12:30 p.m. - 5:30 p.m. Private Supplier/Service Center Meetings
6:45 p.m. - 7:30 p.m. Cocktail Reception
7:30 p.m. - 12 p.m. Annual Banquet (*pre-arranged seating*)

Thursday, April 1, 2010

Departures

59TH ANNUAL MEETING

CBSA

COPPER & BRASS SERVICENTER ASSOCIATION, INC.

Hyatt Regency
Coconut Point
Resort and Spa

BONITA SPRINGS, FLORIDA



Expand your business horizons

MARCH 29 - 31, 2010

Expand your business horizons



What does the future hold for the copper and brass industry? For your business? What can you do differently or better to expand your business' horizons? Find out by attending the Copper and Brass Servicenter Association's (CBSA's) 59th Annual Convention in beautiful Bonita Springs, Florida, March 29-31.

Mill and Service Center Meetings

Meeting rooms have been set aside for private meetings during various times throughout the CBSA Annual Meeting. Mills and platers may reserve the rooms by contacting Jason Bastow at the Hyatt — jason.bastow@hyatt.com or +239.390.4247. (Companies will be responsible for any food and beverage or audio/visual costs.)

Hotel Accommodations and Meal Plan Information

Surrounded by swaying palms and fragrant flowering waters of the Gulf Coast, Hyatt Regency Coconut Point Resort and Spa is a tropical paradise. The hotel is located at 5001 Coconut Road, Bonita Springs, FL 34134. The room rate is \$249 per night, plus 11 percent tax and a \$6 resort fee, which includes wired Internet access.



All convention delegates and spouses will automatically be on CBSA's special meal plan. The charges for Tuesday's breakfast and Monday's and Wednesday's dinners are \$355.92 per person, including gratuity and sales tax. (Dinner on Tuesday is covered by the convention registration fee.) The meal plan charge will be added to your individual hotel bill, regardless of whether you attend the meals. Children under 18 years of age have the option of being included; it is the responsibility of the delegate to notify the hotel upon check-in.

AREA HIGHLIGHTS

Everglades Wonder Gardens Tour

The premier wildlife and botanical show-place of south-west Florida, the Everglades Wonder Gardens, was founded by two retired bootleggers with a lot of land and free time. The attraction still has a rough-and-tumble edge, and you can get closer than you may be comfortable with. The "swing bridge" over the swamp pit offers a good, usually safe, view of the alligators' lunch feeding.



Photo © Bigstock Photo.com

CBSA will be bringing some of these reptilian beasts to the breakfast meeting on Tuesday, March 30. (We've been told the animals will have already had their morning meal.) Later that day, you can get even closer to all of the animals during a tour of the Gardens. This optional tour is \$65 and includes lunch.



Photo Courtesy Lee County Visitor & Convention Bureau

Raptor Bay Golf Club

Discover this most unique South Florida golf resort, where world-class facilities exist in perfect harmony with the beauty of nature.

Dress Code

Raptor Bay's dress code does not permit denim of any kind, tank tops, cut-off shorts, tee shirts or metal spikes. Collared shirts are required.

Club Rental

Rental clubs are available for \$60 per set to be paid when reserved on the registration form.

Golf Information Tuesday, March 30, 2010

12:30 p.m. – Transportation to Raptor Bay
1:30 p.m. – Shotgun start

Location

Raptor Bay Golf Club
23001 Coconut Point Resort Drive
Bonita Springs, FL 34134
+239.390.4600

Cost

\$215 – Includes golf, two sleeves Titleist golf balls and box lunch

FEATURED SPEAKERS



Financial Storm, Economic Rainbow
How Recovery Will Come to America and to Copper and Brass Servicenters

Dr. Bill Conerly will explore the current economic outlook,

emphasizing the business implications of recession and recovery. He will explain:

- How to ensure you are ready for recovery
- The new challenges that will emerge with recovery
- What business leaders can do to prepare for these challenges

Conerly will connect the dots between the economy and business decisions. He not only forecasts the economy but also helps business leaders understand how their challenges will change with the evolving economy.



Unlimited Alternative to Money
Business to Business Credit

Abe WalkingBear Sanchez will focus on helping you acquire more and larger first and

repeat sales while you improve cash flow, customer service and retention. He will show you how to improve processes and control bad debt losses.

During this session, you will gather, see and use new information that will assist your entire business.

Sanchez is the developer of the copyrighted *Profit System of B2B Credit Sales and A/R Management*, has worked with hundreds of business owners, CEO and senior business managers internationally including at the Shakespeare Globe Theater in London.



Copper Outlook 2010
No Longer a Supply & Demand Story

Ed Meir will present his outlook for 2010's copper market, the impact that China is having on prices (mining and consumption), as well as other economic trends and their collective impact on copper.

Meir is an economist specializing in the metal markets and other commodities. He and his firm, Madison Holdings, conduct commodity research on a consulting basis and is on contract (non-exclusive) with MF Global, where he writes three daily futures trading and market commentaries covering the LME base metals complex, energy (NYMEX/ICE), and plastics.

Meir provides thoughtful research commentary, both long-term and short-term, on the three markets.

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Coconut Point
Resort and Spa
BONITA SPRINGS, FL

Expand your business horizons
March 29 – 31, 2010

Register online at www.copper-brass.org

Please print or type names and locations as you would like them to appear on name badges. Please use one form per delegate (copy as needed).

Early registration deadline is February 26, 2010.

Delegate's Name _____ Title _____
 Delegates Name for Badge _____
 Spouse/Companion's Name _____
 Company _____
 Street Address _____
 City _____ State _____ Zip _____ Country _____
 Business Phone _____ Business Fax _____
 E-mail _____ Cell Phone _____
 Emergency Contact's Name _____ Phone _____
 Special Needs (Including Dietary) _____
 Is this your first CBSA Annual Meeting? Yes No
 Check Type of Business Service Center Brass Mill Plater

REGISTRATION

No. _____ Delegates' Registration Fee @ \$849 (After Feb. 26, 2010 @ \$899) \$ _____
 No. _____ Spouses' Registration Fee @ \$199 \$ _____
 No. _____ Everglades Wonder Gardens Tour @ \$65 (Includes lunch) \$ _____
 No. _____ Golf Tournament @ \$215 (Includes lunch) \$ _____
 Will you need rental clubs? _____ \$60 Right Left \$ _____
 Please list up to two golfers you would like to play with:

HOTEL REGISTRATION (Reservations must be made here or online at www.copper-brass.org.)

No. _____ Rooms @ \$249 per night (After Feb. 26, 2010 @ \$269) \$ _____
 Plus current 11% tax, \$6 resort fee
 No. _____ of Adults No. _____ of Children
 Arrival Date _____ Departure Date _____
 Room Requests (i.e., king, double, crib, rollaway, etc.) _____
 (Rollaways and cribs are complimentary and on a limited basis.)

Additional Hotel Information: Each extra person above two adults per room will be charged an additional \$50 per night. There will be no charge for children up to and including the age of 18 years who share with their parents. Maximum occupancy per room is four. All reservations must be guaranteed with a deposit for the first night's guest room and tax charge. Attendees may cancel their guest room reservation without penalty up to 72 hours prior to the scheduled arrival date. Hotel will charge the individual attendee one night's guaranteed guest room rate plus tax for cancellation within two days of the scheduled arrival date. Any remaining nights of a "no show" reservation will be cancelled. Hotel reservations must be made through CBSA, online or via fax or mail. All convention delegates and spouses will automatically be on CBSA's meal plan. The charge (\$355.92 per person) will be added to your hotel bill. Children under 18 years of age have the option of being included. Notify hotel at check-in.

PAYMENT INFORMATION

Registrations must be accompanied with payment. **Total Due:** \$ _____
 AMEX Discover Visa MasterCard Enclosed check payable to CBSA (U.S. funds drawn on U.S. bank)
 Credit Card Number _____ Expiration Date _____
 Cardholder's Name _____
 Cardholder's Signature _____
 Card's Billing Address (if different) _____

Cancellation Policy: If registration cancellations are received in writing before February 26, 2010, CBSA will refund your convention registration fee, minus a \$50 administrative fee. Fees for other events, including the golf outing, cannot be refunded.

RETURN FORM TO

CBSA • 6734 W. 121st Street, Overland Park, KS 66209 USA • Phone +913.396.0697 • Fax +913.345.1006

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